Engineering Economy

[I-I] Introduction Basic Concepts and Definitions

Scratch your head.

- The presidents of two small businesses play racquetball each week. After several conversation, they have decided that due to their frequent travel that they should evaluate the purchase of a plane jointly owned by the two companies.
- What are some of the typical economic-based questions they should answer as they evaluate the alternatives: 1. co-own....2. continue as is?

Some questions

- How much will it cost each year? (estimation)
- How will they pay for it? (financing plan)
- Are there tax advantages? (Tax law)
- Which alternative is more cost-effective?
- What is the expected rate of return? (equation)
- What if we use different amount each year? (sensitivity analysis)

So.....what

- As you see from previous example how we incorporated engineering with economy.
- Economy.....(cost, tax, and financing)
- Engineering.....(mathematical model, and decision making)

What is Engineering Economy?

- Engineering economy is a subset of economy for application to engineering projects
- Engineers seek solutions to problems, and the <u>economic</u> <u>viability</u> (feasibility/sustainability) of each potential alternative or design is normally considered along with the <u>technical aspects</u>
- Engineering economy involves the evaluation of the <u>costs</u> and <u>benefits</u> of proposed projects



Why Engineering Economy is Important?

- There are lots of factors that are considered in making decisions
- These factors are combinations of <u>economic</u> and <u>non-economic</u> ones
- Engineers play a major role in investment by making decisions based on <u>economic</u> analysis and <u>design</u> considerations
- Thus, decisions often reflect the engineer's choice of <u>how to best invest funds</u> by choosing the proper alternative out of a set of alternatives

Role of Engineering Economy in Decision Making

- Engineers make decisions <u>but</u> tools and computers do not
- Tools assist engineers in making decisions
- Decisions affect what will happen in the future and thus the <u>time frame of engineering economy</u> is the future
- So, engineering economy analysis presents the best estimates of what is expected to occur

Role of Engineering Economy in Decision Making

- Understand the Problem
- Collect all relevant data/information
- Define the feasible alternatives

• Evaluate each alternative

• Select the "best" alternative

This is the major role of engineering economy

Implement and monitor

Role of Engineering Economy in Decision Making

- The economic evaluation of alternatives is based on the so called "<u>Measure of Worth</u>" such as:
 - Present worth: amount of money at the current time
 - Future worth: amount of money at some future time
 - Payback period: Number of years to recover the initial investment and a stated rate of return
 - Rate of return: Compound interest rate on unpaid or unrecovered balances
 - Benefit/cost ratio

Role of Engineering Economy in Decision Making

- There are other factors that affect the decision making such as <u>social</u>, <u>environmental</u>, <u>legal</u>, <u>political</u>, <u>personal</u>, ...
- This may place less reliance on the economic-based factors <u>yet</u> this also shows the importance of knowing all the involved factors including the economic ones

Time Value of Money

- Time Value of Money (TVM) is an important concept
- TVM is based on the concept that money that you hold today is worth more because you can invest it and earn interest
- For instance, you can invest your dollar for one year at a 6% annual interest rate and accumulate \$1.06 at the end of the year
- You can say that the <u>future value</u> of the dollar is \$1.06 given a 6% <u>interest rate</u> and a one-year <u>period</u>
- It follows that the present value of the \$1.06 you expect to receive in one year is only \$1

What is Interest?

- Interest is what you earn when you let people borrow your money
- Some call it the price of renting your money
- Interest can be thought of as the price a lender charges a borrower for the use of his money
- Interest is the <u>difference</u> between an <u>ending</u> <u>amount</u> of money and the <u>beginning amount</u>

Interest Types

- There are two types of interest:
 - Interest paid: when a person borrows money and repays a larger amount
 - Interest revenue: when a person saved, invested, or lent money and obtains a return of a larger amount
- Numerical values are the <u>same</u> for both yet they are <u>different</u> in interpretation

Interest Paid

Interest paid = amount owed <u>now</u> – <u>original</u> amount

where the interest is paid over a specific time unit

 If the <u>interest</u> is expressed as a <u>percentage of the</u> <u>original amount</u> then it is called the <u>interest rate</u> and expressed as in the following:

Interest rate (%) =
$$\frac{Interest \ accrued \ per time \ unit}{original \ amount}$$
 $(100\% rued)$

The time unit of the rate is called the interest period

Interest Earned

 Interest earned = total amount <u>now</u> – <u>original</u> amount

 Interest <u>earned</u> over a specific period of time is expressed as a percentage of the original amount and is called <u>rate of</u> <u>return (ROR)</u> and is computed from the following:

Rate of Return (%) = $\frac{\text{int erest accrued per time unit}}{\text{original amount}} \times 100\%$

Interest – Example [1]

- An employee borrows \$10,000 on May I and must repay a total of \$10,700 exactly I year later
- Determine the <u>interest amount</u> and <u>interest rate</u>
 <u>paid</u>

- Interest amount = \$10,700 \$10,000 = \$700
- Interest rate = \$700/\$10,000 = 7% per year

Interest – Example [2]

- A company plans to borrow \$20,000 from a bank for one year at 9% interest for a new recording equipment
- Compute the *interest* and the *total amount* due after I year
- The total interest accrued: Interest = \$20,000 × 0.09 = \$1,800
- The total amount due is the sum of principal and interest:
 Total due = \$20,000 + \$1,800 = \$21,800

Interest – Example [3]

 Calculate the <u>amount deposited</u> one year ago to have \$1,000 now at an interest rate of 5% per year

The total amount accrued (\$1,000) is the sum of the <u>original deposit</u> and the <u>earned interest</u>. If "y" is the original deposit then,

Total amount accrued = original + original \times interest rate \$1,000 = y + y(0.05) which gives a value of y = \$952.38

Calculate the amount of <u>interest earned</u> during this time period
 Interest = \$1,000 - 952.38 = \$47.62

Interest – Example [4]

 Calculate the <u>amount deposited</u> one year ago to have \$1,000 as a **net benefit** now at an interest rate of 5% per year

The total amount accrued after one year of deposition equals the sum of the <u>original deposit</u> and the <u>earned</u> <u>interest</u>. If "y" is the original deposit then,

Total amount accrued = original + original \times interest rate y + 1,000 = y + y(0.05) which gives a value of y = \$20,000

Simple and Compound Interest

- In the previous examples, the <u>interest period was</u>
 <u>I year</u> and the interest amount was calculated at the end of one period
- When <u>more than one interest period</u> is involved (e.g. after 3 years), it is then necessary to state whether the interest is accrued on a <u>simple</u> or <u>compound</u> basis from one period to the next

Simple and Compound Interest

- <u>Simple interest</u> is named as such because the interest calculated is not compounded
- The total <u>simple</u> interest over <u>several</u> periods is computed as:

Interest = (principal) × (number of periods) × (interest rate)

Simple Interest – Example

- A company loaned money to an engineering staff member for a radio-controlled model airplane. The loan is for \$1,000 for 3 years at 5% per year simple interest
- How much money will the engineer repay at the end of 3 years?

 The interest for each of the 3 years is: Interest per year = \$1,000 × 0.05 = \$50 Total interest for 3 years is \$1,000 × 0.05 × 3 = \$150 The amount due after 3 years is \$1,000 + \$150 = \$1,150

Simple Interest – Example

- The \$50 interest accrued in the first year and the \$50 accrued in the second year do not earn interest
- The interest due each year is <u>calculated only on the</u> <u>\$1,000 principal</u>

End of Year	Amount Borrowed	Interest	Amount Owed	Amount Paid
0	\$1,000	0	0	0
1	-	\$50	\$1,050	0
2	-	\$50	\$1,100	0
3	-	\$50	\$1,150	\$1,150

Compound Interest

- <u>Compound interest</u>: it is the interest that accrued for each interest period and is <u>calculated</u> on the principal plus the total amount of interest accumulated in all previous periods
- Thus compound interest means <u>interest on top of</u> <u>interest</u>
- Compound interest reflects the effect of the <u>time</u> <u>value</u> of money on the interest
- Compound interest for <u>one period</u> = (principal + all accrued interest) × (interest rate)

Compound Interest – Example

- If an engineer borrows \$1,000 at 5% per year compound interest, compute the total amount due after 3 years
- The interest and total amount due each year are computed:

Year I interest: $\frac{1,000}{1000} \times 0.05 = 50.00$ Total amount due after year I = 1,000 + 50 = 1,050

Year 2 interest: $\frac{1,050}{50} \times 0.05 = 52.50$ Total amount due after year 2 = 1,050 + 52.5 = 1,102.50

Year 3 interest: $\frac{1,102.5}{1,102.5} \times 0.05 = \frac{55.13}{1,102.5}$ Total amount due after year 3 = 1,102.5 + 55.13 = 1,157.63

Compound Interest – Example

 Another and shorter way to calculate the total amount due after 3 years is to <u>combine</u> calculations rather than perform them on a <u>year-</u> <u>by-year</u> basis. The total due each year is as follows:

Year I: \$1,000 × $(1.05)^1$ = \$1,050.00 Year 2: \$1,000 × $(1.05)^2$ = \$1,102.50 Year 3: \$1,000 × $(1.05)^3$ = \$1,157.63

 In a general formula: Total due = principal × (I + interest rate)^{number of years}

Inflation

- Inflation represents a decrease in the value of a given currency
- Also, inflation indicates a loss in the purchasing power of money over time

 For instance, \$1 now will not purchase the same number of apples as \$1 did 20 years ago

Economic Equivalence

- To compare alternatives that provide the same service over extended periods of time when interest is involved, we must reduce them to an equivalent basis
- Equivalence factors are needed in engineering economy to make cash flows (CF) at different points in time comparable.
- For example, a cash payment that has to be made today cannot be compared directly to a cash payment that must be made by the end of 5 years

Equivalence

 So, economic equivalence means that different sums of money at different times would be equal in economic value

Economic Equivalence

- For example, if the interest rate is 6% per year, \$100 today (<u>present time</u>) is equivalent to \$106 <u>one year from today</u>
- So, if someone offered you a gift of \$100 today or \$106 one year from today, it would make no difference from an economic perspective
- The two sums of money are equivalent to each other only when the interest rate is 6% per year
- That is, at a <u>higher</u> or <u>lower</u> interest rate, \$100 today is not equivalent to \$106 one year from today
- The same concept applies a year ago, that is a total of \$100 today is economically equivalent to \$100/1.06 = \$94.34